

Valarie J. Armstrong, MBA, CGBP



Valarie is currently the Director of Customer Service & Logistics for California Olive Ranch, Inc., a young olive oil, balsamic vinegar, pasta sauce and salad dressing company based out of Northern California. She is a successful, motivated and continuous improvement focused management professional with 15 plus years of experience in global project / program management, business development, supply chain management and international trade compliance. She has a demonstrated history of producing on-time results, delivering cost savings in time-sensitive scenarios and thrives in deadline-driven environments. Valarie has an excellent track

record of working collaboratively with cross-functional teams to successfully achieve the corporate strategy. She has worked as a leader in the commodity and consumer goods segment with both domestic and international markets while holding positions as Sr. Manager of Global Procurement & International Compliance, Customer Service Manager, Operations Manager and Global Commodity Account / Business Development Manager. She has actively worked to reduce project / program costs and ensure timely and efficient communication is provided (internally and externally) to improve service to the customer further building the relationship and increase revenue.

Company-wide recognition for cost-savings initiatives resulted in Valarie receiving the first-awarded Continuous Improvement Manager of the Year designation. Additionally, she has partnered with several global leadership organizations based out of Northern California to educate women entrepreneurs and SME's on both "Doing What Matters" and "Going Global." Valarie is an active member of the Folsom Lake College Global Entrepreneurship & Trade Advisory board further highlighting her commitment to the global marketplace, education and service to the local community.

Valarie is the mother of two elementary aged children that keep life eventful and wife to a local farm owner who is passionate about growing healthy foods for consumers to enjoy. The Armstrong family resides in the rural community of Dunnigan, CA where they actively volunteer with both the Dunnigan Fire Department and Community Development Commission. When Valarie isn't pursuing her MBA at Saint Mary's of California, she's volunteering with her children's school as room mother (responsible for both class and school-wide event coordination), 4-H and Girl Scouts / Boy Scouts. Otherwise, she is enjoying photographic safaris to capture the beauty found within the local natural surroundings or researching historical events in the local communities.

With the completion of the MBA program, Valarie is continuously seeking opportunities to utilize both education and career experiences to continue the pursuit of improved customer experiences, reduced project / program costs and increased growth preferably within the food and agricultural industry. You can reach her at either val-armstrong@hotmail.com or at Linked In at <https://www.linkedin.com/pub/valarie-armstrong-cgbbp/36/759/942>