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Export Trade Secrets Revealed

**David Josephson,
Western Managing Director
Ex-Im Bank**



David Josephson is the Western Managing Director of Ex-Im Bank, directing four Ex-Im offices on the West Coast, covering eleven Western States, and providing exporters in the region a direct path to Ex-Im for credit insurance, loan guarantees, and foreign buyer finance.

A career international banker, Josephson headed international banking offices in Los Angeles, San Francisco, New York, London, and Rio de Janeiro; and provided merchant banking and international commercial banking services to clients in private enterprise, global banking, and foreign governments.

He was a US Navy officer who served aboard a frigate and in riverine operations in the Mekong Delta of Vietnam. He has a Master's degree from American Graduate School of International Management and a Bachelor of Science degree from the United States Naval Academy.

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